



## **Brookings County Outdoor Adventure Center Advisory Board Meeting**

Monday, September 23<sup>rd</sup> 2019 - 12:00 p.m.

Brookings County Outdoor Adventure Center  
2810 22<sup>nd</sup> Ave. S., Brookings, SD

1. 12:00 PM: Call to Order
2. Determination of a Quorum
3. Approval of Agenda
4. Approval of Minutes
  - a. August 26, 2019
5. Financial Report
  - a. YTD
  - b. End of Month – August
  - c. Approval of financial report
6. Items for discussion
  - a. Sewer lift gate alarm - update
  - b. Parking lot - update
7. Committee Reports
  - a. Pistol & Rifle Range Committee report
  - b. Archery Range Committee report
    - September 15<sup>th</sup> Bow event – update
      - Sold (4) 3 month memberships
      - Sold (2) Archery family memberships
      - Sold (1) Full facility Membership
    - JOAD begins September 23<sup>rd</sup>
    - 7 new coaches were trained and completed the ASA training.
8. 4-H Youth Advisor's Report
9. BCOAC Director's Report (Attached)
10. Adjournment

Key events coming up –

•2019 meeting dates and times

- 10/28/2019 @ noon (12pm)
- 11/25/2019 @ noon (12pm)
- 12/23/2019 @ noon (12pm)



## Brookings County Outdoor Adventure Center Advisory Board Meeting

Minutes for Monday, August 26, 2019 - 12:00 p.m.

Brookings County Outdoor Adventure Center  
2810 22<sup>nd</sup> Ave. S., Brookings, SD

1. L. Jensen called the meeting to order at 12:05pm
2. It was determined that a quorum was reached, board members absent R. Murano, and R. Krogman.
3. A motion was made by M. Stanwick, and seconded to approve the agenda, motion passed.
4. A motion was made by T. Reed and seconded to approve the minutes from June 24<sup>th</sup> 2019.
5. A motion was made by A. Miller to accept the financial report for June and July 2019, seconded, motion passed.

June expenses - \$12285.34

June revenue - \$3443.01

July expenses - \$14660.58

July revenue - \$4,050.06

6. Items for discussion and possible action - Regular Business
  - Staffing – One current part time staff is going to teaching only and will no longer be working at the front desk. The budget does not set forth a number of employees only a set number of hours for part time employees. Director H will work with HR to review procedures in retaining our current intern.
  - POS update – we have finally resolved all of the tax issues that we faced in the beginning. Our sales tax numbers are off pennies and that is due to rounding of the half penny tax known as 3B.
    - a. Sewer lift gate alarm. – need to add flashes at the bottom of gutters
7. Committee Reports
  - a. Pistol & Rifle Range Committee report
    - i. Range maintenance 2019-2020 assessment
    - ii. Rim fire night has been very slow, with little to no one coming in to participate.
    - iii. Arden mentioned the air movement in the range and a review should be completed to know the current flow and then repairs to correct the flow to the proper levels.
    - iv. Was a lighting audit completed? If it has where is it, We may need to speak to Steve Anderson as he was the party who helped with the archery range.
  - b. Archery Range Committee report
    - i. September 15<sup>th</sup> Bow event
    - ii. FOCHES begins September 10<sup>th</sup>
    - iii. JOAD begins September 23<sup>rd</sup>
    - iv. Our weekly bow series – registration is online

8. 4-H Youth Advisor's Report
  - a. Sonia reported the state fair is starting this Thursday. 4-H shooting sports is planning a fall open house in conjunction with one of our Free Range Sundays. Achievement days had the best set up they have experienced in the last three years.
9. BCOAC Director's Report
  - i. All staff returns by 9/3
  - ii. Signed proposal from Action Target for gun range mining
  - iii. Commission awarded bid to Bowes – no ETA to start, Our contraction contract is Eric Peterson, he will be able to direct us to the responsible party.
  - iv. New ad campaigns with all media sources begin 9/1
  - v. Trane – blower motor switch went out – replaced.
  - vi. Our new account manager is determining how to best resolve the classroom unit
10. Meeting was adjourned at 1:07pm

Key dates coming up –

•September 17<sup>th</sup> Red Cross Blood Drive 12am to 6pm

•2019 meeting dates and times

- 09/23/2019 @ noon (12pm)
- 10/28/2019 @ noon (12pm)
- 11/25/2019 @ noon (12pm)
- 12/23/2019 @ noon (12pm)

Monthly Expense Tracking FY 2018

Category	Running total	Budget	% of budget used	2020 Proj Budget
			66.67% Year Comp	
4280 - Utilities	\$ 24,519.13	\$ 30,000.00	82%	\$ 40,000.00
4250 - Repair and Maint.	\$ 44,244.68	\$ 65,000.00	68%	\$ 35,000.00
4220 - Professional Service and Fe	\$ 3,826.33	\$ 1,000.00	383%	\$ 4,500.00
4260 - Supplies and Materials	\$ 22,066.75	\$ 35,000.00	63%	\$ 45,000.00
4230 - Publishing	\$ 8,360.41	\$ 20,000.00	42%	\$ 20,000.00
4210 - Other insurance	\$ -	\$ 7,500.00	0%	\$ 5,000.00
4270 - Travel and Conference	\$ -	\$ 1,000.00		\$ 1,000.00
Firearm range Upkeep				\$ 25,000.00
<b>Totals</b>	<b>\$ 103,017.30</b>	<b>\$ 159,500.00</b>	<b>65%</b>	<b>\$ 175,500.00</b>

Month	Base	Total Tax Collected	Total
Jan-19			
1/4/2019-1/11/2019	\$ 2,072.21	\$ 171.57	\$ 2,243.78
1/11/2019-1/18/2019	\$ 2,930.20	\$ 259.43	\$ 3,189.63
1/18/2019-1/25/2019	\$ 1,252.34	\$ 110.11	\$ 1,362.45
1/25/2019-2/1/2019	\$ 1,657.05	\$ 148.55	\$ 1,805.60
<b>January Totals</b>	<b>\$ 7,911.80</b>	<b>\$ 689.66</b>	<b>\$ 8,601.46</b>

Feb-19

2/1/2019-2/8/2019	\$ 2,156.58	\$ 163.64	\$ 2,320.22
2/8/2019-2/15/2019	\$ 1,080.02	\$ 93.90	\$ 1,173.92
2/15/2019-2/19/2019	\$ 1,201.00	\$ 104.76	\$ 1,305.76
2/19/2019-2/25/2019	\$ 1,259.99	\$ 107.42	\$ 1,367.41
2/25/2019 - 3/4/2019	\$ 2,838.52	\$ 226.30	\$ 3,064.81
	<b>\$ 8,536.11</b>	<b>\$ 696.02</b>	<b>\$ 9,232.12</b>

Mar-19

3/4/2019 - 3/11/2019	\$ 835.65	\$ 72.83	\$ 908.48
3/11/2019-3/21/2019	\$ 3,321.12	\$ 281.24	\$ 3,602.36
3/21/2019-3/25/2019	\$ 1,804.93	\$ 130.40	\$ 1,935.33
3/25/2019-4/5/2019	\$ 2,990.95	\$ 224.27	\$ 3,215.22
	<b>\$ 8,952.65</b>	<b>\$ 708.74</b>	<b>\$ 9,661.39</b>

<b>Monthly revenue goal</b>	<b>\$6,250.00</b>
<b>First Quarter Revenue</b>	<b>\$ 25,400.56</b>
<b>Budgeted Revenue Goal</b>	<b>\$ 75,000.00</b>

Apr-19

4/5/2019- 4/17/2019	\$ 3,805.78	\$ 321.80	\$ 4,127.58
4/17/2019-5/1/2019	\$ 2,542.33	\$ 219.59	\$ 2,761.92
	<b>\$ 6,348.11</b>	<b>\$ 541.39</b>	<b>\$ 6,889.50</b>

May-19

5/1/2019-5/8/2019	\$ 1,917.14	\$ 156.59	\$ 2,073.73
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Monthly Expense Tracking FY 2018

5/8/2019-5/24/2019	\$ 2,028.47	\$ 162.20	\$ 2,190.67
5/24/2019-5/31/2019	\$ 594.65	\$ 50.00	\$ 644.65
	\$ 4,540.26	\$ 368.79	\$ 4,909.05

Jun-19

6/1/2019-6/3/2019	\$ 971.46	\$ 80.84	\$ 1,052.30
6/3/2019-6/20/2019	\$ 1,458.26	\$ 126.32	\$ 1,584.58
6/22/2019-6/30/2019	\$ 1,013.29	\$ 83.17	\$ 1,096.46
	\$ 3,443.01	\$ 290.33	\$ 3,733.34

<b>Monthly revenue goal</b>	<b>\$6,250.00</b>	
<b>First Quarter Revenue</b>	<b>\$ 25,400.56</b>	
<b>Second Quarter Revenue</b>	<b>\$ 14,331.38</b>	
<b>YTD</b>	<b>\$ 39,731.94</b>	
<b>Budgeted Revenue Goal</b>	<b>\$ 75,000.00</b>	
<b>Current revenue to goal</b>	53%	

19-Jul

7/7/2019-7/18/2019	\$ 1,669.39	\$ 137.73	\$ 1,807.12
7/18/2019-7/31/2019	\$ 2,380.67	\$ 195.55	\$ 2,576.22
	\$ 4,050.06	\$ 333.28	\$ 4,383.34

Aug-19

8/1/2019-8/26/2019	\$ 5,220.95	\$ 449.84	\$ 5,670.79
8/26/2019-8/31/2019	\$ 929.45	\$ 82.95	\$ 1,012.40
	\$ 6,150.40	\$ 532.79	\$ 6,683.19

Sep-19

9/1/2019-9/9/2019	\$ 971.21	\$ 85.67	\$ 1,056.88
9/10/2019-9/16/2019	\$ 2,762.96	\$ 229.97	\$ 2,992.93

BROOKINGS COUNTY  
 EXPENDITURES REPORT (UNAUDITED)  
 AS OF: AUGUST 31ST, 2019

101-GENERAL FUND

66.67% OF YEAR COMP.

BCOAC

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>PERSONAL SERVICES</u>					
101-4-528-4110 SALARIES	107,896.03	9,146.34	67,408.04	62.47	40,487.99
101-4-528-4120 SOCIAL SECURITY	8,254.36	641.54	4,575.30	55.43	3,679.06
101-4-528-4130 RETIREMENT	3,190.00	250.28	2,127.38	66.69	1,062.62
101-4-528-4140 WORKMEN'S COMP	198.00	0.00	1,015.00	512.63 (	817.00)
101-4-528-4150 HEALTH INSURANCE	22,435.08	1,812.39	14,499.12	64.63	7,935.96
101-4-528-4151 DENTAL	552.05	45.30	362.40	65.65	189.65
101-4-528-4153 VISION	115.42	9.44	75.52	65.43	39.90
101-4-528-4154 RISK	0.00	0.00	0.00	0.00	0.00
101-4-528-4160 UNEMPLOYMENT	0.00	0.00	986.91	0.00 (	986.91)
101-4-528-4161 COMPENSATED ABSENCES	0.00	0.00	0.00	0.00	0.00
101-4-528-4170 VACATION & SICK SALARIES	0.00	0.00	0.00	0.00	0.00
TOTAL PERSONAL SERVICES	142,640.94	11,905.29	91,049.67	63.83	51,591.27
<u>OTHER CURRENT EXPENSES</u>					
101-4-528-4210 OTHER INSURANCE	7,500.00	0.00	0.00	0.00	7,500.00
101-4-528-4220 PROFESSIONAL SERV & FEES	1,000.00	177.00	2,435.13	243.51 (	1,435.13)
101-4-528-4230 PUBLISHING	20,000.00	1,756.00	6,895.75	34.48	13,104.25
101-4-528-4250 REPAIR & MAINT	65,000.00	1,394.49	37,074.67	57.04	27,925.33
101-4-528-4260 SUPPLIES & MATERIALS	35,000.00	1,185.48	22,737.94	64.97	12,262.06
101-4-528-4265 FUEL/GASOLINE	0.00	0.00	0.00	0.00	0.00
101-4-528-4268 TECHNOLOGY	0.00	0.00	0.00	0.00	0.00
101-4-528-4270 TRAVEL & CONFERENCE	1,000.00	0.00	0.00	0.00	1,000.00
101-4-528-4280 UTILITIES	30,000.00	2,869.66	23,021.74	76.74	6,978.26
101-4-528-4290 OTHER	0.00	0.00	0.00	0.00	0.00
101-4-528-4293 FIREARM RANGE UPKEEP	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER CURRENT EXPENSES	159,500.00	7,382.63	92,165.23	57.78	67,334.77
<u>CAPITAL ASSETS</u>					
101-4-528-4340 MACHINERY & MINOR EQUIPMENT	0.00	0.00	0.00	0.00	0.00
101-4-528-4350 MAJOR EQUIPMENT	7,500.00	0.00	7,500.00	100.00	0.00
TOTAL CAPITAL ASSETS	7,500.00	0.00	7,500.00	100.00	0.00
TOTAL BCOAC	309,640.94	19,287.92	190,714.90	61.59	118,926.04

7/31/2019 8:37 AM

DIRECT PAYABLES DEPARTMENT PAYMENT REGISTER

PAGE: 16

VENDOR SET: 01 Brookings County

ITEMS PRINTED: PAID, UNPAID

PACKET: 02126 Claims Payable 8/6/19

FUND : 101 GENERAL FUND

DEPARTMENT: 528 BCOAC

BANK: ALL

VENDOR	NAME	ITEM #	G/L ACCOUNT	DESCRIPTION	CHECK#	AMOUNT
01-11921	WELLS FARGO	I-201907302336	101-4-528-4220	GOOGLE SUITE		24.00
01-11921	WELLS FARGO	I-201907302336	101-4-528-4260	TARGETS, SUPPLIES		214.38
01-11921	WELLS FARGO	I-201907302336	101-4-528-4230	WIX.COM		162.00
01-11921	WELLS FARGO	I-201907302336	101-4-528-4220	SMARTWAIVER SERVICE PLAN		153.00
01-12236	NORTHWESTERN ENERGY	I-201907302285	101-4-528-4280	NATURAL GAS UTILITIES		60.17
DEPARTMENT 528 BCOAC					TOTAL:	613.55

8/14/2019 10:00 AM

DIRECT PAYABLES DEPARTMENT PAYMENT REGISTER

PAGE: 19

VENDOR SET: 01 Brookings County

ITEMS PRINTED: PAID, UNPAID

PACKET: 02135 Claims Payable 8/20/19

FUND : 101 GENERAL FUND

DEPARTMENT: 528 BCOAC

BANK: ALL

VENDOR	NAME	ITEM #	G/L ACCOUNT	DESCRIPTION	CHECK#	AMOUNT
01-10354	BROOKINGS CITY UTILITIE	I-201908132384	101-4-528-4280	ELECTRIC UTILITIES		2,343.68
01-10354	BROOKINGS CITY UTILITIE	I-201908132384	101-4-528-4280	WATER UTILITIES		66.36
01-10670	COOK'S WASTEPAPER & REC	I-201908132417	101-4-528-4280	COMMERCIAL SERVICE		138.37
01-10684	COURTESY PLUMBING INC	I-201908132419	101-4-528-4250	LIFT STATION ALARM MODE CALL		346.80
01-11371	HILLYARD/SIOUX FALLS	I-201908132451	101-4-528-4260	CLEANING SUPPLIES		245.27
01-11453	HY-VEE FOOD STORE	I-201908142577	101-4-528-4260	BOARD MTG LUNCH, CLASS FOOD		45.70
01-11498	INTERSTATE TELECOM. COO	I-201908132462	101-4-528-4280	PHONE SERVICE		186.08
01-13185	TOWN & COUNTRY SHOPPER	I-201908132543	101-4-528-4230	.22 NIGHT ADVERTISING		272.00
01-13254	UPS STORE	I-201908132548	101-4-528-4260	NEW RACK CARDS		181.30
01-13328	WALMART COMMUNITY	I-201908132557	101-4-528-4260	TOOLS, SAND PAPER		17.73
01-21803	BUHLS OF BROOKINGS CLEA	I-201908132402	101-4-528-4250	RUG RENTAL		67.40
01-22283	TRANE US INC	I-201908132545	101-4-528-4250	RTU 2 ECONIMIZER REPLACED		980.29
01-22327	ACTION TARGET	I-201908132370	101-4-528-4260	RANGE MAINTENANCE SUPPLIES		481.10
01-22459	JACKRABBIT SPORTS PROPE	I-201908132464	101-4-528-4230	ADVERTISING 2019-2020		1,000.00
01-22524	RADIO TIME BILLING	I-201908132509	101-4-528-4230	BACK TO SCHOOL AUTO SAFETY AD		322.00
DEPARTMENT 528 BCOAC					TOTAL:	6,694.08



8/28/2019 9:16 AM

DIRECT PAYABLES DEPARTMENT PAYMENT REGISTER

PAGE: 16

VENDOR SET: 01 Brookings County

ITEMS PRINTED: PAID, UNPAID

PACKET: 02144 Claims Payable 9/3/19

FUND : 101 GENERAL FUND

DEPARTMENT: 528 BCOAC

BANK: ALL

VENDOR	NAME	ITEM #	G/L ACCOUNT	DESCRIPTION	CHECK#	AMOUNT
01-11617	KARL'S	I-201908272660	101-4-528-4250	INSTALL TV IN CLASSROOM		350.00
01-11921	WELLS FARGO	I-201908272704	101-4-528-4220	GOOGLE		24.00
01-11921	WELLS FARGO	I-201908272704	101-4-528-4250	ZOHO CORP		498.42
01-21377	SAFE-N-SECURE	I-201908272685	101-4-528-4250	BCOAC MEMBERSHIP CARDS		1,329.58
01-21923	KRISTIN HEISMEYER	I-201908272652	101-4-528-4260	BRD MTG MEAL - PIZZA		59.35
01-22338	DENNIS HETRICK	I-201908272636	101-4-528-4220	ENHANCED CONCEAL CARRY CLASS		320.00
01-22431	RAZORS EDGE GROUNDS KEE	I-201908272680	101-4-528-4250	MOWING		1,020.00

DEPARTMENT 528 BCOAC TOTAL: 3,601.35

9/18/2019 8:49 AM

DIRECT PAYABLES DEPARTMENT PAYMENT REGISTER

PAGE: 20

VENDOR SET: 01 Brookings County

ITEMS PRINTED: PAID, UNPAID

PACKET: 02156 Claims Payable 9/24/19

FUND : 101 GENERAL FUND

DEPARTMENT: 528 BCOAC

BANK: ALL

VENDOR	NAME	ITEM #	G/L ACCOUNT	DESCRIPTION	CHECK#	AMOUNT
01-10354	BROOKINGS CITY UTILITIE	I-201909173080	101-4-528-4280	UTILITIES		3,185.61
01-10354	BROOKINGS CITY UTILITIE	I-201909173080	101-4-528-4280	UTILITIES		66.36
01-10541	CENTURY BUSINESS PRODUC	I-201909173087	101-4-528-4260	COPIER CONTRACT		137.40
01-10670	COOK'S WASTEPAPER & REC	I-201909172806	101-4-528-4280	COMMERCIAL SERVICE		138.37
01-11498	INTERSTATE TELECOM. COO	I-201909173083	101-4-528-4280	PHONE SERVICE		182.21
01-12236	NORTHWESTERN ENERGY	I-201909172979	101-4-528-4280	NATURAL GAS UTILITIES		90.47
01-13185	TOWN & COUNTRY SHOPPER	I-201909173085	101-4-528-4230	SUMMER ADVERTISING		128.00
01-13328	WALMART COMMUNITY	I-201909173063	101-4-528-4260	OFFICE SUPPLIES		138.36
01-21803	BUHLS OF BROOKINGS CLEA	I-201909173081	101-4-528-4250	RUG RENTAL SERVICE		134.80
01-22221	ALPHAMEDIA USA LLC	I-201909173079	101-4-528-4230	SDSU COUPON BOOK		475.00
01-22283	TRANE US INC	I-201909173086	101-4-528-4250	CLEAN CONDENSOR, FAN SWITCH		1,187.00
01-22431	RAZORS EDGE GROUNDS KEE	I-201909173084	101-4-528-4250	MOWING, MAINTENANCE		700.00
DEPARTMENT 528 BCOAC					TOTAL:	6,563.58

# Brookings County

## Department Head Performance Evaluation

<b>Name</b>	<b>Title</b>	<b>Department</b>	<b>Evaluation Period</b>
Kristin Heismeyer	Director	BCOAC	Date From _____ Date To _____

### SECTION A: DEPARTMENT HEAD SELF-EVALUATION

(Department Heads should respond thoroughly to each of the areas listed below and then return the form to the HR Specialist for completion of Section B by the Commission)

1. List at least three main goals that you set for the past year and assess your progress toward meeting these goals.

Upon being hired I created three immediate goals:

- 1) Learn the facility while assessing the ranges, 4H and memberships needs.
- 2) Meet with the volunteers for immediate communication and growth opportunities.
- 3) Begin the bridge building and networking process with community partners.

The first goals were to create a new identity and brand, second increase membership, and third maximize the space. - We have created an entire new branding program. – Marketing included, advertising, website. We have revamped and streamlined how the facility is ran, from booking events to RSO and staffing everything has been reviewed, opinions asked for and created membership surveys and public opinions for what the community would like to see for the BCOAC.

NASP has held the state tournament here, we have gained a new yearly contract for a sportsman show. The National Guard hosts 6 events currently per year. New contracts have been established with the VA, SDSU and outside law enforcement agencies.

I think that progression has been wonderful so far. There is never a dull moment out here. New ideas, programs and relationships are happening every day. The entire shooting sports community has been able to come together and make the facility a home base.

2. Summarize at least three goals and priorities you have for next year.

1. Increase programming overall for the facility. This comes in a couple of stages.
  - a. Summer programming – summer is our lowest months for attendance and revenue. The programming that we have has been aimed at the archery range, the BCOAC is looking at the Glock range program to see if bringing indoor matches to the center would bring in revenue and attendance. (The matches are once a month for three months) While there is an initial cost we will need to look at ROI.
  - b. The community has asked for additional classes. Whether it is self/home defense, basic rifle, or combination classes with other community programs/
2. Access additional partners at SDSU
  - a. We have worked extensively with SDSU and have partnered with athletics, engineering and now facility management.
  - b. There are plans to work with other departments for mutual benefit.
3. Expand community awareness through marketing and strategic partners.
  - a. Enhance education programs through marketing to area schools.
  - b. Work with NASP and see about holding the NASP tournament
  - c. See if we can establish a SDSU archery program
    - i. This will require the marketing material that has been created.



## Brookings County Outdoor Adventure Center

Directors Report  
September 19, 2019

### Facility update:

- We have contacted Midwest glass to fix the handicap entrance at the south doors – however once they were fixed Safe N Secure came in and installed our last reader – This is the third time we have had this happen since May.
- Action Target will be coming to mine the lead and install new rubber on 10/21. This date will be a complete confirmation as soon as I received confirmation that the lead retrieval buckets are on their way.
- Clites electric will be out in the next week to install a Tum lock 4 blade male plug for the back maintenance room/ this is the outlet that Action needs to use their machine. They will reimburse the cost of the outlet.
- Bowes has a date of 10/21 to start the parking lot – there will be 3 days of fill and grading. Then 2 days for Asphalt. This is dependent on the weather. If we do have excess amounts of rain there will be a delay.
- The first two days we will close the entire facility.

### Advertising update:

- Television ads have resumed – During SDSU games and NFL games on MidCo
- SDSU games ads are running
- Town and Country Shopper now has a monthly calendar of events, and larger events
- Our website now has an up to date calendar of events and a facelift. New content and easy to follow menus replaced our old site. The images are being replaced throughout the summer.
- Radio station will run ads the week of free range Sunday and also will run about the Tuesday .22 night.
- We are planning Pumpkin chucking on the 9<sup>th</sup> of November

### Staffing and Programming

- We posted our internship position into a regular part time membership position.



## Brookings County Outdoor Adventure Center

Directors Report  
September 19, 2019

- Cole has transitioned into his role in the archery Range and youth and adult classes
- Midwest Maidens will be taking a break from practice but will resume in January
- Brookings County 4H facility rate still needs to be worked on. This may be a good idea to roll out in the fall.
- After looking at the schedule – I am worried about the public use of the archery range as of Jan 1. 2020. There are no open times in the Archery Range (4-H is scheduled on both sides) on Sundays from 12-5pm for public hours. This would effectively eliminate the public and members ability to shoot archery on Sundays while the rest of the facility is open.
- I am hoping there will be a compromise, or one of the groups can move to mornings (as was done before) we have done everything we can to accommodate 4-H kids and programming, but closing a full day on the weekend will be devastating to our business.